

60th Contracting Squadron Travis AFB, CA

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Mandatory Requirements

Data Universal Numbering System (DUNS)

1-800-333-0505 - www.dnb.com

Central Contractor Registration (CCR)

1-888-227-2423 - www.ccr.gov

Electronic Funds Transfer (EFT)

Automatic with CCR

Wide Area Work Flow (WAWF)

1-866-618-5988 – <https://wawf.eb.mil>

Federal Business Opportunities

- <http://www.FedBizOpps.gov/>



Air Force SMALL BUSINESS ONLINE

www.selltoairforce.org

Click on "Opportunities" to view/search

FISCAL YEAR 2005 Small Business Goals

Small Business Overall – 60.5%

Breakdown:

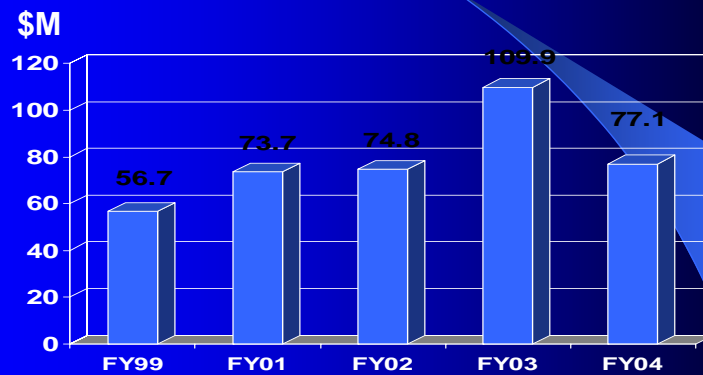
Small Disadvantaged Business - 8(a) – 24.9%

Woman Owned – 6.5%

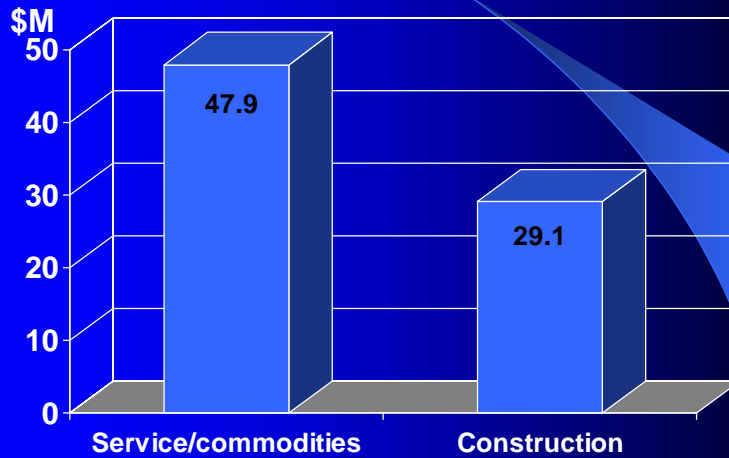
Historically Underutilized Business Zone – 14.0%

Disabled Veteran – 3.0%

ANNUAL EXPENDITURES



\$ (FY04)



SMALL BUSINESS ACTIVITY

Small Business Activity FY04

- \$32.9M To Small Business
- \$14.4M To HubZone
- \$16.6M To Small Disadvantaged
- \$3.2M To Women Owned Business
- \$346K To Service Disabled Veteran

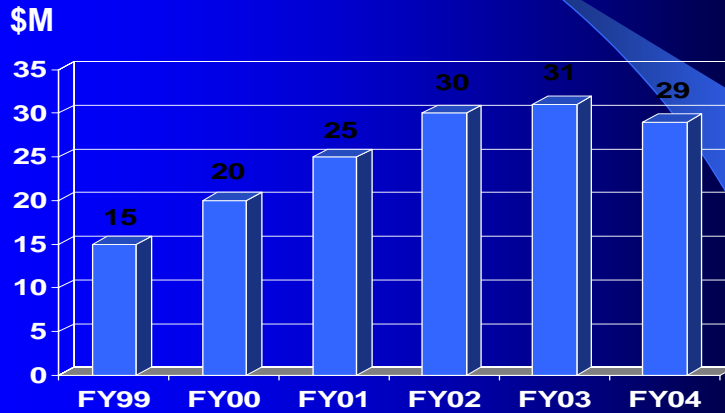
Government Purchase Card

- Primary method of obtaining goods and services less than \$2500
 - No competition required
- Can also be used between \$2,500 and \$25K
 - Purchases must be made from pre-existing Govt Contracts (GSA Schedules / BPA's, etc)



ANNUAL GPC EXPENDITURES

Approx 300 Billing Officials; 700 Cardholders



PURCHASE REQUEST PROCESS FOR GPC ELIGIBLE ITEMS

- Organizational need determined
 - Cardholder approached to make buy
 - Approving Official approves purchase
 - Cardholder makes purchase

- GPC Office not involved with purchase process
 - Exception: buys exceeding \$2,500
 - Best Value Determination form submitted

MANDATORY SOURCES OF SUPPLY

- Federal Prison Industries (UNICOR)
- JWOD Agencies (NIB / NISH)
- GSA, DLA, VA stock systems
- Federal Supply Schedules

Last.....but not least:

- Commercial Sources / Open Market Vendors

HOW TO DO BUSINESS WITH TRAVIS AFB

- Learn WHAT we need and HOW we buy it
- Register in Central Contractor Registration (CCR) – www.ccr.gov
- Contractor and Government Entity (CAGE) Code provided with CCR registration
- Need Data Universal Numbering System (DUNS) CODE register in (CCR) 'Find my DUNS'
- REPS AND CERTS - <http://orca.hhn.gov/>

PROCUREMENT PROCESS

- \$2,500 - \$25,000 ONLY THREE QUOTES REQUIRED
 - www.ccr.gov Market research by buyer
- +\$25,000 OPEN BID SOLICITATIONS
 - www.fedbizopps.gov Solicitations Advertised
- EXCEPTIONS TO COMPETITION
 - National Security
 - Urgent and Compelling
 - 8(A) Disadvantaged Business
 - Mandatory Sources (NIR/NISH, UNICOR)

HELPFUL WEBSITES

- www.fedbizopps.gov
 - Solicitations advertised HERE
- www.selltoairforce.org
 - Prime opportunities, new contractor education,
 - Subcontracting opportunities, FAQs...
- www.asbdc-us.org
 - SB Development Centers
- www.dla.mil/db/procurem.htm
 - Procurement Technical Assistance Centers
- <http://www.firstgov.gov/>
 - Lots of good stuff – for Federal, State and Local

HELPFUL WEBSITES

- www.gsa.gov
 - Information on becoming a GSA vendor
 - GSA Advantage is electronic online shopping
- www.sba.gov
 - Small Business assistance in many matters
- www.ccr.gov
 - Small Businesses MUST register here
 - SBA inputs Contractor information
- <http://orca.bpn.gov/>
 - Representations & certifications of company

POINTS OF CONTACT

- Construction:
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