

## 9<sup>th</sup> Contracting Squadron Beale AFB, CA

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## Agenda

Mandatory Requirements

Federal Business Opportunities Website

Government Purchase Card (GPC) - VISA

Long Range Acquisitions – Service Contracts

Past Performance/Price Trade-off

Contractor Performance Assessment Reporting  
System - CPARS

Information Technology

Commodities

Design/Build Concept

## Mandatory Requirements

Data Universal Numbering System (DUNS)

1-800-333-0505 - [www.dnb.com](http://www.dnb.com)

Central Contractor Registration (CCR)

1-888-227-2423 - [www.ccr.gov](http://www.ccr.gov)

Electronic Funds Transfer (EFT)

Automatic with CCR

Wide Area Work Flow (WAWF)

1-866-618-5988 – <https://wawf.eb.mil>

## Federal Business Opportunities

- <http://www.fbo.gov/>



## Government VISA Card

Micro- Purchase - products and services valued at \$2,500 and less

VISA used exclusively

Method of Payment – Up to \$25,000

Pre-priced contracts

Agreements

GSA schedules

## Air Force SMALL BUSINESS ONLINE

### Procurement Forecast

– Long Range Acquisition Estimates (LRAE)

Service type contracts – usually 5 years and up

[www.selltoairforce.org](http://www.selltoairforce.org)

Click on “Opportunities” to view/search

## Service Contracts

<u>Contract</u>	<u>Expires</u>
Food Service	2007
Library Service	2007
Custodial Service	2007
Laundry Service	2009
Postal Service	2008
Grounds Maintenance	2008
Refuse Contract	2008

## Past Performance Price Trade-off (PPT)

Beale AFB primarily uses PPT technique  
for competitive procurements

Willing to pay more for contractor with  
proven past performance record

No longer awarding to “lowest bidder”

## Contractor Performance Assessment Reporting System (CPARS)

Air Force uses the Navy CPARS

Mandated by Under Secretary of Defense for Acquisition & Technology in 1997

Implemented to Federal Acquisition Regulation

Aids contracting office in PPT and source selection evaluations

Key to success in winning AF contract awards

## Information Technology

- NETCENTS (Network Centric Solutions)  
Mandatory source for products/services for design, engineering, integration, installation and configuration of AF networks and networked infrastructure
- AFWay: Mandatory source for desktops and laptops
- <http://afway.af.mil>

## Commodities/Supplies

- Atrium cover
- Office Furniture
- Theater Seating
- Computers
- Marquee
- Hazmat Storage System
- Secure Video Teleconferencing Equipment
- Generators
- Trailer Rental
- Storage System
- Latrine Rental
- Playground Equipment
- GTO (Cars)

## Design/Build Concept

Normally design completed by A & E firm  
Project advertised as fiscal funds permit  
Created many administration changes  
One contractor under design/build concept  
10% conceptual design leads to award  
Teaming/affiliating with A&E firm

## SUMMARY

DUNS Number - CCR – EFT - WAWF  
Federal Business Opportunities Website  
Government VISA Card - GSA Schedules  
LRAE – Service Contracts  
PPT/CPARS  
IT/Commodities  
Design/Build – Construction - 8(a)

## QUESTIONS?